

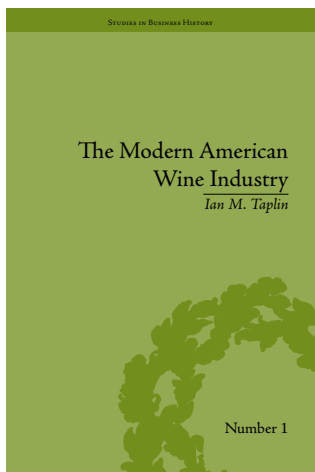
# Economics & Finance

2012-13



PICKERING & CHATTO  
PUBLISHERS

# Welcome to our Economics & Finance catalogue, 2012–13



Dear Academic,

I am pleased to present our new Economics & Finance catalogue.

Our publishing across economics, finance and business has grown considerably in recent months, and we now have a number of successful monograph series covering these subjects.

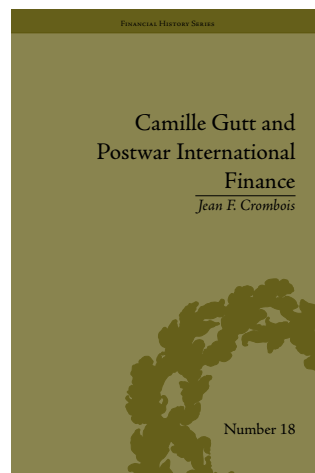
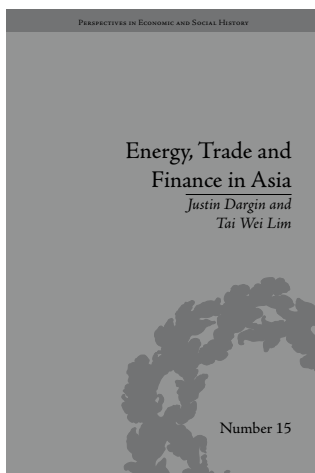
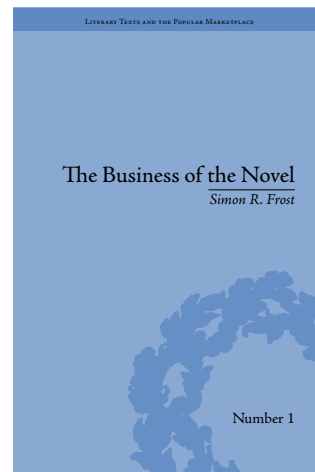
*Financial History* is an established cornerstone of P&C's publishing. Our latest titles in this series show a wide geographic spread, with titles focused on Europe, the USA and Latin America, and spanning the early modern period to modern day concerns.

*Perspectives in Economic and Social History* has grown rapidly and is now one of our largest series. New books on Asia, the British empire, early modern Europe and international commerce have helped to widen the scope of the series whilst maintaining its reputation for readable and innovative scholarship.

Our new series include *Studies in Business History*. This launched with a title on the American wine industry, and now has several books planned on the munitions industry, subsidiary companies and entrepreneurialism.

We remain committed to our multi-volume thematic collections. Of particular interest is the forthcoming *US Credit and Payments, 1800–1935* (p.9) which joins an impressive list of expertly edited primary resources.

**Philip Good**  
*Commissioning Editor for Economics*  
[pgood@pickeringchatto.co.uk](mailto:pgood@pickeringchatto.co.uk)



Overleaf: *Women box Glengarry biscuits at William Macdonald, Glasgow, 1961*

Photograph by Walter Nurnberg  
© National Media Museum/SSPL

Find us on Facebook and Twitter



Sign up to our eNewsletters: [www.pickeringchatto.com/updates](http://www.pickeringchatto.com/updates)

## Please note

### eBooks

All our monographs are available as eBooks through dawsonera, EBL, eBooks.com, ebrary, EBSCOhost and MyiLibrary.

### Format

All measurements are given in mm.

### Price and publication information

Details are correct at time of going to press but are subject to alteration without notice.

## How to order

Our titles can be ordered in the following ways:

- Directly through the relevant distributor (see back cover)
- Directly and securely through our website [www.pickeringchatto.com](http://www.pickeringchatto.com)
- Through all major library suppliers

Booksellers who wish to open an account should contact us on [sales@pickeringchatto.co.uk](mailto:sales@pickeringchatto.co.uk)

## Financial History

Series Editor: **Robert E Wright**  
Provides a platform for works that apply financial theory to questions of perennial historiographical interest or works that use financial history to illuminate current public policy debates.

[www.pickeringchatto.com/financialhistory](http://www.pickeringchatto.com/financialhistory)

### Money in the Pre-Industrial World: *Bullion, Debasements and Coin Substitutes*

Editor: **John H Munro**

These essays discuss key elements of monetarism, including coin denominations, the role of bullion and case studies of substitute moneys.

#### Contributors

John Deyell, Arturo Giraldez, Kenneth Harl, Nicholas Mayhew, Renate Pieper, José Antonio Mateos Royo, Peter Spufford, Alan Stahl, Herman Van der Wee and Ernst Jeurg Weber

*Financial History*

c.256pp: 234x156: May 2012

**HB** 978 1 84893 230 2: £60/\$99

**e** 978 1 84893 231 9

[www.pickeringchatto.com/bullion](http://www.pickeringchatto.com/bullion)

### Taxation and Debt in the Early Modern City

Editors: **José Ignacio Andrés Ucendo** and **Michael Limberger**

The essays in this collection are based on archives across Europe. They demonstrate that the impact of indirect taxation was considerably less negative than previously thought.

#### Contributors

Giuseppe Bognetti, Fausto Piola Caselli, Giuseppe De Luca, Nadia Fernández de Pinedo Echevarría, Bernd Fuhrmann, Ramón Lanza García, Alessandra Bulgarelli Lukacs, Andrea Pühringer, José Antonio Mateos Royo, Guy Saupin, Martijn van der Burg and Manon van der Heijden

*Financial History*: 19

288pp: 234x156: February 2012

**HB** 978 1 84893 185 5: £60/\$99

**e** 978 1 84893 186 2

[www.pickeringchatto.com/debt](http://www.pickeringchatto.com/debt)

### Camille Gutt and Postwar International Finance

**Jean F Crombois**

As a businessman, financier, diplomat, minister, and first Managing Director of the IMF, Camille Gutt was involved in all the important financial negotiations between the 1920s and the 1950s. Using Gutt's personal archives, Crombois examines the rise and fall of financial diplomacy as a largely private enterprise.

*Financial History*: 18

208pp: 234x156: 2011

**HB** 978 1 84893 058 2: £60/\$99

[www.pickeringchatto.com/gutt](http://www.pickeringchatto.com/gutt)

### The Development of the Art Market in England: *Money as Muse, 1730–1900*

**Thomas M Bayer** and **John R Page**

This book gives a comprehensive account of the history and underlying economics of the modern art market in eighteenth- and nineteenth-century Britain. Information from over 42,000 sales of paintings in London between 1720 and 1910 reveal hitherto unknown transaction patterns and trade networks allowing insight into the operations of the art market.

*'a skillful blend of primary and secondary source material as well as some significant quantitative data'*

**EH.net**

*Financial History*: 17

288pp: 234x156: 2011

**HB** 978 1 84893 043 8: £60/\$99

**e** 978 1 84893 044 5

[www.pickeringchatto.com/artmarket](http://www.pickeringchatto.com/artmarket)

### Federal Banking in Brazil: *Policies and Competitive Advantages*

**Kurt E von Mettenheim**

This study is the first in a decade to provide an overview of banking in Brazil. It is argued that the big three federal banks have long provided essential policy alternatives and, since the liberalization of the industry in the 1990s, have realized competitive advantages over private and foreign banks.

*Financial History*: 16

240pp: 234x156: 2010

**HB** 978 1 84893 065 0: £60/\$99

**e** 978 1 84893 066 7

[www.pickeringchatto.com/brazil](http://www.pickeringchatto.com/brazil)

### The Development of International Insurance

Editor: **Robin Pearson**

There are few book-length studies of national insurance industries. This collection of nine essays by international experts redresses this balance.

#### Contributors

Liselotte Eriksson, Adrian Jitschin, Martin Lengwiler, Manuel Llorca-Jaña, Jerònia Pons Pons, Christofer Stadlin, Grietje Verhoef, Welf Werner and Takau Yoneyama

*Financial History*: 15

288pp: 234x156: 2010

**HB** 978 1 84893 075 9: £60/\$99

**e** 978 1 84893 076 6

[www.pickeringchatto.com/insdevelopment](http://www.pickeringchatto.com/insdevelopment)

### Benjamin Franklin and the Invention of Microfinance

**Bruce H Yenawine**

Editor: **Michele R Costello**

Benjamin Franklin sought to manage debt, organize credit, build capital and promote virtue. On his death he left a codicil bequeathing £2,000 to Boston and Philadelphia. This study examines Franklin's codicil and the financial history of America over the 200 years since his death.

*Financial History*: 14

240pp: 234x156: 2010

**HB** 978 1 84893 034 6: £60/\$99

**e** 978 1 84893 035 3

[www.pickeringchatto.com/franklin](http://www.pickeringchatto.com/franklin)

### Convergence and Divergence of National Financial

**Systems: Evidence from the Gold Standards, 1871–1971**

Editors: **Patrice Baubeau** and **Anders Ogren**

#### Contributors

Carlo Brambilla, Kalina Dimitrova, Dirk Drechsel, Jeroen Euwe, Luca Fantacci, Antoine Gentier, David Le Bris, Jean-Luc Mastin, Pablo Martín-Aceña, Kim Oosterlink, María A Pons, Angelo Riva, Richard Roberts, Elena Martinez Ruiz and Patrick Verley

*'useful and pleasant to read ... incisive, stimulating and promising for future research'* **EH.net**

*Financial History*: 13

320pp: 234x156: 2010

**HB** 978 1 85196 648 6: £60/\$99

**e** 978 1 85196 669 1

[www.pickeringchatto.com/convergence](http://www.pickeringchatto.com/convergence)

**The Rise and Fall of the American System: Nationalism and the Development of the American Economy, 1790–1837**

**Songho Ha**

The American System was implemented by the US government after the American-British War of 1812 to develop a national domestic market.

*'excellent historical material for political leaders of government, civil servants, professors of government and philosophy, and students of political science and United States history.'*

**Accounting History**

*Financial History: 12*  
208pp: 234x156: 2009  
**HB** 978 1 85196 999 9: £60/\$99  
**e** 978 1 85196 694 3

[www.pickeringchatto.com/americansystem](http://www.pickeringchatto.com/americansystem)

**Argentina's Parallel Currency: The Economy of the Poor**

**Georgina M Gomez**

Analyzes the rise and fall of the Red de Trueque in Argentina. This book identifies rules of governance and sustainability for institutional settings in which state regulation is minimal.

*Financial History: 11*  
256pp: 234x156: 2009  
**HB** 978 1 85196 618 9: £60/\$99  
**e** 978 1 85196 693 6

[www.pickeringchatto.com/argentina](http://www.pickeringchatto.com/argentina)

**Financial Markets and the Banking Sector: Roles and Responsibilities in a Global World**

Editor: **Elisabeth Paulet**

Based on both theoretical and empirical approaches, the essays in this volume emphasise the role of ethics in a globalized economy.

**Contributors**

Michel Aglietta, Elena Chane-Alune, Tristan Boyer, Ingrid Gröbl, Nadine Levratto, Miia Parnaudeau, Francesc Relano, Jérôme Turquey, Caroline Vincensini and Kurt von Mettenheim

*Financial History: 10*  
256pp: 234x156: 2009  
**HB** 978 1 85196 652 3: £60/\$99  
**e** 978 1 85196 668 4

[www.pickeringchatto.com/markets](http://www.pickeringchatto.com/markets)

**Guilty Money: The City of London in Victorian and Edwardian Culture, 1815–1914**

**Ranald C Michie**

This is an engaging study of the place occupied by the City of London within British cultural life during the Victorian and Edwardian periods.

*'Both informative and witty, Michie's book is a must for historians of finance as well as for those of 'culture.'*

**Financial History Review**

*Financial History: 9*  
288pp: 234x156: 2009  
**HB** 978 1 85196 892 3: £60/\$99  
**e** 978 1 85196 585 4

[www.pickeringchatto.com/guiltymoney](http://www.pickeringchatto.com/guiltymoney)

**The Revenue Imperative: The Union's Financial Policies During the American Civil War**

**Jane S Flaherty**

Provides a comprehensive overview of the Union financial policies during the American Civil War. This work argues that the revenue imperative, the need to keep pace with the burgeoning expenses of the conflict, governed the development of fiscal policy.

*Financial History: 8*  
242pp: 234x156: 2008  
**HB** 978 1 85196 898 5: £60/\$99  
**e** 978 1 85196 572 4

[www.pickeringchatto.com/civilwar](http://www.pickeringchatto.com/civilwar)

**Towards Modern Public Finance: The American War with Mexico, 1846–1848**

**James W Cummings**

The first full-length study to address the financing of the American-Mexican War of 1846–48, this study argues that the successful financing had a long-term beneficial effect on American financial institutions and markets.

*Financial History: 7*  
240pp: 234x156: 2008  
**HB** 978 1 85196 988 3: £60/\$99  
**e** 978 1 85196 592 2

[www.pickeringchatto.com/mexico](http://www.pickeringchatto.com/mexico)

**Virginia and the Panic of 1819: The First Great Depression and the Commonwealth**

**Clyde A Haulman**

Argues that the Panic of 1819 was America's first experience with a modern boom-bust cycle, and most importantly, much more than a banking panic resulting from mismanagement.

*'Well-organized chapters cover banking, business, agriculture, and poor relief, making it useful for students researching these topics.'* **CHOICE**

*Financial History: 6*  
256pp: 216x138: 2008  
**HB** 978 1 85196 939 5: £60/\$99  
**e** 978 1 85196 564 9

[www.pickeringchatto.com/virginia](http://www.pickeringchatto.com/virginia)

**Government Debts and Financial Markets in Europe**

Editor: **Fausto Piola Caselli**

Illuminates the relationships between government indebtedness and the development of financial markets from the Middle Ages to the late twentieth century.

**Contributors**

Christophe Chamley, Giuseppe Conti, Anne Dubet, David Alonso García, Giuseppe De Luca, Carlos Álvarez Nogal, Patrick Karl O' Brien, Luciano Pezzolo, Andreas Ranft, Gaetano Sabatini, David Stasavage, José Ignacio Andrés Ucendo, Hans-Peter Ullmann and François R Velde

*Financial History: 5*  
256pp: 216x138: 2008  
**HB** 978 1 85196 962 3: £60/\$99  
**e** 978 1 85196 558 8

[www.pickeringchatto.com/governmentdebt](http://www.pickeringchatto.com/governmentdebt)

**Gambling on the American Dream: Atlantic City and the Casino Era**

**James R Karmel**

Karmel charts the history of both Atlantic City and Atlantic County from the 1970s through to 2007. He tells a story of brash market economics, individual achievement and risk-taking. Moreover, it is a complex story of the relationship between local and state government, the casino industry, its employees and patrons.

*Financial History: 4*  
256pp: 216x138: 2008  
**HB** 978 1 85196 926 5: £60/\$99  
**e** 978 1 85196 553 3

[www.pickeringchatto.com/gambling](http://www.pickeringchatto.com/gambling)

## NEW SERIES

### *Studies in Business History*

Series Editors: **John Singleton** and **Francesca Carnevali**  
Reflecting the diversity and importance of the field, this series offers a platform for studies that examine particular industries or business-related entities such as non-financial public and private corporations, joint-stock companies, partnerships and regulatory agencies.

[www.pickeringchatto.com/business](http://www.pickeringchatto.com/business)

### **Multinationals, Subsidiaries and National Business**

**Systems: *The Nickel Industry and Falconbridge Nikkelverk***

**Pål Thonstad Sandvik**

Scholarly attention has tended to focus on the owners and management of multinationals, but when the focus is changed to that of their subsidiaries, different aspects of business development and international capitalism come to light. Sandvik's study looks at the Falconbridge nickel refinery in Kristiansand, Norway – a subsidiary of Canadian company Falconbridge Mines. The duration of ownership makes this an ideal case study and provides an insight into how local strategies can influence the dynamics of multinational companies the world over.

*Studies in Business History*  
c.256pp: 234x156: March 2012  
**HB** 978 1 84893 268 5: £60/\$99  
**e** 978 1 84893 269 2

[www.pickeringchatto.com/subsidiary](http://www.pickeringchatto.com/subsidiary)

### **The Modern American Wine Industry: *Market Formation and Growth in North Carolina***

**Ian M Taplin**

This study is both a history of the American wine industry and an examination of its current structure and performance. In analysing market formation, Taplin focuses on a complex network of winery owners, winemakers and grape growers to see how relationships have shaped the evolution of this sector.

*Studies in Business History: 1*  
224pp: 234x156: 2011  
**HB** 978 1 84893 136 7: £60/\$99  
**e** 978 1 84893 137 4

[www.pickeringchatto.com/wine](http://www.pickeringchatto.com/wine)

### **Baring Brothers and the Birth of Modern Finance**

**Peter E Austin**

In 1995, the Baring Brothers collapsed over a weekend, brought down by the 'rogue trader' Nick Leeson. Utilizing British and American archives, Austin charts Baring Brothers development from wool merchants to one of the most powerful global financial institutions.

*'An extensively researched book ... taking advantage of the private documents of some of the major figures in the bank'* **CHOICE**

*Financial History: 3*  
288pp: 216x138: 2007  
**HB** 978 1 85196 922 7: £60/\$99  
**e** 978 1 85196 552 6

[www.pickeringchatto.com/baring](http://www.pickeringchatto.com/baring)

### **The Political Economy of Sentiment: *Paper Credit and the Scottish Enlightenment in Early Republic Boston, 1780–1820***

**Jose R Torre**

Torre argues that paper credit instruments were critical to wider changes associated with a reconstruction of value during the Enlightenment.

*'A bold, stimulating and valuable book'*  
**Eighteenth-Century Scotland**

*Financial History: 2*  
262pp: 216x138: 2006  
**HB** 978 1 85196 885 5: £60/\$99  
**e** 978 1 85196 533 5

[www.pickeringchatto.com/boston](http://www.pickeringchatto.com/boston)

### **Slave Agriculture and Financial Markets in Antebellum America: *The Bank of the United States in Mississippi, 1831–1852***

**Richard Holcombe Kilbourne, Jr**

Kilbourne analyzes the systems which credit intermediaries such as chartered banks and commercial partnerships used to finance slave agriculture, using the Mississippi branch of the Second Bank of the United States as a case study.

*'a very important study that no student ... can afford to ignore.'* **Business History Review**

*Financial History: 1*  
208pp: 216x138: 2006  
**HB** 978 1 85196 890 9: £60/\$99  
**e** 978 1 85196 540 3

[www.pickeringchatto.com/slaveagriculture](http://www.pickeringchatto.com/slaveagriculture)

### **Entrepreneurial Families:**

***Business, Marriage and Life in the Early Nineteenth Century***

**Andrew Popp**

Popp examines the Shaw family business to present a study of entrepreneurship that puts the family centre stage. This focus on the influence of social relationships marks a new direction in business history, one that provides a more nuanced picture of economic development in nineteenth-century Britain.

*Studies in Business History*  
c.256pp: 234x156: October 2012  
**HB** 978 1 84893 236 4: £60/\$99  
**e** 978 1 84893 237 1

[www.pickeringchatto.com/partnership](http://www.pickeringchatto.com/partnership)

### **The Optical Munitions Industry in Great Britain, 1888–1923**

**Stephen C Sambrook**

The story of the optical munitions industry embraces not only entrepreneurship and invention, but also aspects of military technology and international politics. Running counter to the general decline of technological industries in post-Victorian Britain, optical munitions provides an important, previously overlooked, study into the business of manufacturing.

*Studies in Business History*  
c.256pp: 234x156: March 2013  
**HB** 978 1 84893 312 5: £60/\$99  
**e** 978 1 84893 313 2

[www.pickeringchatto.com/optical](http://www.pickeringchatto.com/optical)

## **Perspectives in Economic and Social History**

Series Editors: **Andrew August** and **Robert E Wright**

Offers reappraisals of the interaction of economy and society at the level of nation state, region, community and family.

[www.pickeringchatto.com/pesh](http://www.pickeringchatto.com/pesh)

### **Meat, Commerce and the City: The London Food Market, 1800–1855**

**Robyn S Metcalfe**

In 1800 Smithfield Market was the largest cattle market in the world. But new concerns over sanitation, as well as changing views about the purpose of public space, meant that the market became an issue of contention, culminating in the Smithfield Removal Act of 1851. Metcalfe examines the struggle between the market's supporters and detractors and argues that this demonstrates a major shift in the way the urban landscape came to be used.

*Perspectives in Economic and Social History*  
c.256pp: 234x156: April 2012  
**HB** 978 1 84893 290 6: £60/\$99  
**e** 978 1 84893 291 3

[www.pickeringchatto.com/londonfood](http://www.pickeringchatto.com/londonfood)

### **The Economies of Latin America: New Cliometric Data**

Editors: **César Yáñez** and **Albert Carreras**

The twelve essays in this collection present a twenty-first-century analysis of economic backwardness, providing extensive geographical coverage and allowing re-interpretations of the past.

#### **Contributors**

Marc Badia-Miró, Anna Carreras-Marín, Santiago Colmenares, Cristián Ducoing, Mauricio Folchi, André Hofman, José Jofré, Vicente Neira, Frank Notten, José Peres, Carolina Román, Mar Rubio and Xavier Tafunell

*Perspectives in Economic and Social History*  
c.256pp: 234x156: July 2012  
**HB** 978 1 84893 323 1: £60/\$99  
**e** 978 1 84893 324 8

[www.pickeringchatto.com/cliometric](http://www.pickeringchatto.com/cliometric)

### **Welfare and Old Age in Europe and North America: The Development of Social Insurance**

*The Development of Social Insurance*

Editor: **Bernard Harris**

Over the last twenty years, historians have become increasingly interested in the role of non-state organizations in the development of welfare services. This study is particularly focused on the role of friendly societies and other insurance bodies in the provision of aid for the elderly and the sick.

#### **Contributors**

John Benson, Nicholas Broten, J C Herbert Emery, Martin Gorsky, Timothy W Guinnane, Aravinda Guntupalli, Andrew Hinde, Tobias Jopp, Pilar León-Sanz, Jerònia Pons Pons, Danièle Rigter, Margarita Vilar Rodriguez, Jochen Streb, Paolo Tedeschi and Robert A A Vonk

*Perspectives in Economic and Social History*  
c.256pp: 234x156: May 2012  
**HB** 978 1 84893 189 3: £60/\$99  
**e** 978 1 84893 190 9

[www.pickeringchatto.com/welfare](http://www.pickeringchatto.com/welfare)

### **Female Economic Strategies in the Modern World**

Editor: **Beatrice Moring**

This collection of essays looks at the various ways in which women have coped financially in a male-dominated world. Chapters focus on Britain, Europe and Latin America, and cover the whole of the modern period. The central argument of many contributors is that, far from some accepted stereotypes, women throughout history have not been passive in dealing with their economic needs, and that older women in particular had more agency than has previously been assumed.

#### **Contributors**

Marie-Pierre Arrizabalaga, Anne-Lise Head, Margareth Lanziger, Susannah Ottaway, Ana Patricia Sosa Ferreira, Maria Dolores Valverde Lamfus, Verónica Villarespe Reyes and Richard Wall

*Perspectives in Economic and Social History*  
c.256pp: 234x156: August 2012  
**HB** 978 1 84893 350 7: £60/\$99  
**e** 978 1 78144 001 8

[www.pickeringchatto.com/strategies](http://www.pickeringchatto.com/strategies)

### **Markets and Growth in Early Modern Europe**

**Victoria N Bateman**

This is the first study to analyze a wide spread of price data to determine whether market development led to economic growth in the early modern period. Bateman compares agricultural data with less abundant information on cloth, candles and olive oil from numerous European cities. Using a range of economic measures applied to a larger set of goods, she shows that market development occurred earlier than was previously believed.

*Perspectives in Economic and Social History*  
c.256pp: 234x156: July 2012  
**HB** 978 1 84893 258 6: £60/\$99  
**e** 978 1 84893 259 3

[www.pickeringchatto.com/growth](http://www.pickeringchatto.com/growth)

### **Mercantilism and Economic Underdevelopment in Scotland, 1600–1783**

**Philipp Robinson Rössner**

Since the early seventeenth century, Scotland's economy rested on a traditional 'baseline' of raw goods; cattle, linen, coal, salt and herring. Though often classed as the 'poor relation' to England, Rössner argues that, thanks to a more flexible customs system and the retention of its baseline economy, Scotland was able to remain economically viable in the years following the Acts of Union in 1707.

*Perspectives in Economic and Social History*  
c.256pp: 234x156: April 2013  
**HB** 978 1 84893 346 0: £60/\$99  
**e** 978 1 84893 347 7

[www.pickeringchatto.com/scotland](http://www.pickeringchatto.com/scotland)

### **Consuls and the Institutions of Global Capitalism, 1783–1914**

**Ferry de Goeij**

The nineteenth century saw the expansion of Western influence across the globe. A consular presence in a new territory had numerous advantages for business and trade. Using specific case studies de Goeij demonstrates the key role played by consuls in the rise of the global economy.

*Perspectives in Economic and Social History*  
c.256pp: 234x156: 2014  
**HB** 978 1 84893 316 3: £60/\$99  
**e** 978 1 84893 317 0

[www.pickeringchatto.com/consuls](http://www.pickeringchatto.com/consuls)

## Energy, Trade and Finance in Asia: A Political and Economic Analysis

Justin Dargin and Tai Wei Lim

This study offers a vital reappraisal of the trade relationship between North-East Asia and the Gulf. Writing from a non-Western standpoint, Dargin and Lim make a compelling case for how these regions became economically integrated in the wake of the 1973 oil crisis.

*Perspectives in Economic and Social History: 15*  
264pp: 234x156: 2011  
HB 978 1 84893 155 8: £60/\$99  
e 978 1 84893 156 5

[www.pickeringchatto.com/energy](http://www.pickeringchatto.com/energy)

## Financing India's Imperial Railways, 1875–1914

Stuart Sweeney

The Indian railway network began as a liberal experiment to promote trade and commerce, the distribution of food and military mobility. Sweeney's study focuses on Britain's largest overseas investment project during the nineteenth century, offering a new perspective on the Anglo-Indian experience.

*Perspectives in Economic and Social History: 14*  
272pp: 234x156: 2011  
HB 978 1 84893 047 6: £60/\$99  
e 978 1 84893 048 3

[www.pickeringchatto.com/railways](http://www.pickeringchatto.com/railways)

## Sex in Japan's Globalization, 1870–1930: Prostitutes, Emigration and Nation-Building

Bill Mihalopoulos

Mihalopoulos offers a new perspective on the relations between gender hierarchies and the political economy in a newly modernized Japan. The peasant class were sent overseas as 'free labourers' in a state-sponsored programme that also sought to maintain traditional codes of behaviour and morally acceptable forms of work. This study examines the particular impact of these restrictions on Japanese prostitutes abroad and reveals how the freedom offered to the poor by the state was limited and highly selective.

*Perspectives in Economic and Social History: 13*  
208pp: 234x156: 2011  
HB 978 1 84893 201 2: £60/\$99  
e 978 1 84893 202 9

[www.pickeringchatto.com/nationbuilding](http://www.pickeringchatto.com/nationbuilding)

## The Clothing Trade in Provincial England, 1800–1850

Alison Toplis

Drawing on evidence from a range of sources including newspapers, trade directories, court records, visual sources and surviving garments, Toplis investigates how the apparel of the mass of the British population was acquired.

*Perspectives in Economic and Social History: 12*  
256pp: 234x156: 2011  
HB 978 1 84893 116 9: £60/\$99  
e 978 1 84893 117 6

[www.pickeringchatto.com/clothingtrade](http://www.pickeringchatto.com/clothingtrade)

## Global Trade and Commercial Networks: Eighteenth-Century

Diamond Merchants

Tijl Vanneste

At the heart of this study on cross-cultural trade lies a concrete case-study of a network of diamond merchants operating in the early eighteenth century. All the traders examined in this study are outsiders: an English Catholic in Antwerp, Sephardic and Ashkenazi Jews in London and Amsterdam and French Huguenots in Lisbon.

*Perspectives in Economic and Social History: 11*  
288pp: 234x156: 2011  
HB 978 1 84893 087 2: £60/\$99  
e 978 1 84893 088 9

[www.pickeringchatto.com/diamond](http://www.pickeringchatto.com/diamond)

## Mining and the State in Brazilian Development

Gail D Triner

Examines the economic institutions of Brazil through the prism of its mineral endowment. In an environment in which economic governance and non-renewable resource allocation are again emerging as important public issues, the debates addressed in this book resonate loudly.

*Perspectives in Economic and Social History: 10*  
272pp: 234x156: 2011  
HB 978 1 84893 068 1: £60/\$99  
e 978 1 84893 069 8

[www.pickeringchatto.com/mining](http://www.pickeringchatto.com/mining)

## The Decline of Jute: Managing Industrial Change

Jim Tomlinson, Carlo Morelli and Valerie Wright

By looking at the decline of the jute industry, this study assesses the successes and failures of Britain's managed economy. It also addresses broader arguments about the political economy of twentieth-century Britain.

*Perspectives in Economic and Social History: 9*  
240pp: 234x156: 2011  
HB 978 1 84893 124 4: £60/\$99  
e 978 1 84893 125 1

[www.pickeringchatto.com/jute](http://www.pickeringchatto.com/jute)

## London Clerical Workers, 1880–1914: Development of the Labour Market

Michael Heller

This monograph is a comprehensive study of metropolitan clerks. Changes in work conditions and a benign labour market are seen to have important long term implications for the history of work in London.

*Perspectives in Economic and Social History: 8*  
272pp: 234x156: 2010  
HB 978 1 84893 054 4: £60/\$99  
e 978 1 84893 055 1

[www.pickeringchatto.com/clerical](http://www.pickeringchatto.com/clerical)

## The Determinants of Entrepreneurship: Leadership, Culture, Institutions

Editors: José L García-Ruiz and Pier Angelo Toninelli

This study looks at entrepreneurial history from three angles: entrepreneurial typologies; business leaders; and culture vs institutions. The previous scarcity of material makes this collection of eight papers an invaluable resource and should encourage further analysis.

### Contributors

Franco Amatori, Carlos Dávila, Paloma Fernández-Pérez, James Foreman-Peck, Ioanna Pelelasis Minoglou, Ignacio Moral, Núria Puig, Gloria Quiroga, Gabriel Tortella, Micheangelo Vasta and Peng Zhou

*'break[s] new ground ... by summarizing interim results from several new studies of historical entrepreneurship' EH.net*

*Perspectives in Economic and Social History: 7*  
256pp: 234x156: 2010  
HB 978 1 84893 071 1: £60/\$99  
e 978 1 84893 072 8

[www.pickeringchatto.com/determinants](http://www.pickeringchatto.com/determinants)

## **Barriers to Competition: *The Evolution of the Debate***

**Ana Rosado Cubero**

Focuses on the different methods that economic science has employed in order to detect and measure barriers to entry. Cubero presents a chronological analysis of competing Harvard and Chicago Schools' interpretations of this phenomenon.

*Perspectives in Economic and Social History: 3*  
240pp: 234x156: 2009  
HB 978 1 85196 644 8: £60/\$99  
e 978 1 85196 673 8

[www.pickeringchatto.com/barriers](http://www.pickeringchatto.com/barriers)

## **Female Entrepreneurs in Nineteenth-Century Russia**

**Galina Ulianova**

This pioneering work comprehensively examines the history of female entrepreneurship in the Russian Empire during nineteenth-century industrial development.

*'a well documented narrative, which offers both information and analyses for business and gender studies and for the history of Russia'* **Business History Review**

*Perspectives in Economic and Social History: 2*  
272pp: 234x156: 2009  
HB 978 1 85196 967 8: £60/\$99  
e 978 1 85196 688 2

[www.pickeringchatto.com/russian](http://www.pickeringchatto.com/russian)

## **Migrants and Urban Change:**

*Newcomers to Antwerp, 1760–1860*

**Anne Winter**

Taking the Belgian city of Antwerp as a case-study, Winter argues that the direction of nineteenth century societal change was such as to make some groups of people better suited to reap the benefits of new opportunities.

*'offers a genuine contribution to history'*  
**Economic History Review**

*Perspectives in Economic and Social History: 1*  
328pp: 234x156: 2009  
HB 978 1 85196 646 2: £60/\$99  
e 978 1 85196 671 4

[www.pickeringchatto.com/migratory](http://www.pickeringchatto.com/migratory)

## **The Business of the Novel: *Economics, Aesthetics and the Case of Middlemarch***

**Simon R Frost**

This study shows how aesthetics and economics have been combined in a great work of literature. Widely acknowledged as one of the great English novels, *Middlemarch* was published at a time which saw the emergence of a commodity-based culture. Frost examines the history of *Middlemarch's* composition and publication within the context of Victorian demand, then goes on to consider the interpretation, reception and consumption of the book.

*Literary Texts and the Popular Marketplace: 1*  
256pp: 234x156: January 2012  
HB 978 1 84893 194 7: £60/\$99  
e 978 1 84893 195 4

[www.pickeringchatto.com/middlemarch](http://www.pickeringchatto.com/middlemarch)

## **Art and Commerce in the British Short Story, 1880–1950**

**Dean Baldwin**

The short story was a commercial phenomenon which took off in the late nineteenth century and lasted through to the rise of television and film. Baldwin uses a wide variety of sources to show how economic factors helped to dictate how and what a wide variety of authors wrote.

*The History of the Book*  
c.256pp: 234x156: May 2013  
HB 978 1 84893 228 9: £60/\$99  
e 978 1 84893 229 6

[www.pickeringchatto.com/shortstory](http://www.pickeringchatto.com/shortstory)

## **Utilitarian Biopolitics: *Bentham, Foucault and Modern Power***

**Anne Brunon-Ernst**

The works of Foucault and Bentham have been regularly examined in isolation, yet rarely has the relationship between them been discussed. This study traces the full breadth of that relationship within the fields of sexuality, criminology, ethics, economics and governance.

c.256pp: 234x156: April 2012  
HB 978 1 84893 169 5: £60/\$99  
e 978 1 84893 170 1

[www.pickeringchatto.com/biopolitics](http://www.pickeringchatto.com/biopolitics)

## **British Engineers and Africa, 1875–1914**

**Casper Andersen**

Using a wide range of primary sources that include correspondence, diaries, technical reports, institutional minutes and periodicals, Andersen reconstructs the networks and activities of Britain's engineers while focusing on London as a centre of imperial expansion. Examined are the ways in which the profession was influenced and changed by Britain's involvement in Africa. Treating Britain and the empire as an interconnected zone Andersen analyses how both ideas and technologies were exchanged between colonial powers and the colonized peripheries.

*Empires in Perspective: 16*  
256pp: 234x156: 2011  
HB 978 1 84893 118 3: £60/\$99  
e 978 1 84893 119 0

[www.pickeringchatto.com/engineers](http://www.pickeringchatto.com/engineers)

## **Military Economics, Culture and Logistics in the Burma Campaign, 1942–1945**

**Graham Dunlop**

Following the loss of Burma to the Japanese in May 1942, reopening and expanding the link from India to China through Burma became the allied force's principal war aim in South-East Asia. This book argues that the campaign's development was driven more by what was logistically possible than by pure strategic intent.

*Warfare, Society and Culture: 1*  
272pp: 234x156: 2009  
HB 978 1 85196 626 4: £60/\$99  
e 978 1 85196 689 9

[www.pickeringchatto.com/burma](http://www.pickeringchatto.com/burma)

## **Merchants and the Military in Eighteenth-Century Britain:**

*British Army Contracts and Domestic Supply, 1739–1763*

**Gordon Bannerman**

Investigates the contract sector of the British Army during the long eighteenth century, arguing that this group of financiers, private merchants, businessmen and farmers represented a vital interest group which was at the nexus of the fiscal-military structure.

*'a valuable and original addition to the literature'* **Economic History Review**

256pp: 234x156: 2007  
HB 978 1 85196 937 1: £60/\$99  
e 978 1 85196 559 5

[www.pickeringchatto.com/military](http://www.pickeringchatto.com/military)

## Major Works

Pickering & Chatto's Major Works are made up of primary resource documents or critical editions of rare or unpublished material.

Scholarly apparatus usually includes an extensive introduction, volume introductions, headnotes, endnotes and an index.

[www.pickeringchatto.com](http://www.pickeringchatto.com)

### US Credit and Payments, 1800–1935

Editor: **Ronnie J Phillips**

Recent financial crises have led many economists and policy makers to ask if it is possible to design a financial system that is both efficient and safe. Examining the history of credit and payments in America, this collection looks at the development of a number of institutions that form the basis of today's financial systems.

The volumes in this collection are organized thematically and examine the history of key financial institutions before and after the establishment of the Federal Reserve. These cover building and loan associations, provident loan societies, Morris Plan banks, domestic exchanges, non par banking and central banking. Documents come from a variety of archive and periodical sources. Scholarly apparatus includes a general introduction, volume introductions; headnotes, endnotes and a consolidated index.

**Part I:** 3 Volume Set  
c.1200pp: 234x156: December 2012  
978 1 84893 294 4: £275/\$495

**Part II:** 3 Volume Set  
c.1200pp: 234x156: November 2013  
978 1 84893 295 1: £275/\$495

[www.pickeringchatto.com/uscredit](http://www.pickeringchatto.com/uscredit)

### American Exceptionalism

Editors: **Timothy Roberts** and **Lindsay DiCuirci**

American exceptionalism – the idea that America is fundamentally distinct from other nations – is a philosophy that has dominated economics, politics, religion and culture for two centuries. This collection seeks to understand how this belief began, how it developed and why it remains popular.

Volumes are organized thematically and deal with land and economy, the American Revolution, the Protestant millennial redemption, and criticisms of the exceptionalist stance. Documents largely consist of pamphlets, sermons, newspaper and periodical articles. The wide chronological spread covers the colonial period to the late nineteenth century.

4 Volume Set  
c.1600pp: 234x156: November 2012  
978 1 84893 289 0: £350/\$625

[www.pickeringchatto.com/exceptionalism](http://www.pickeringchatto.com/exceptionalism)

### The American Postal Network, 1792–1914

Editor: **Richard R John**

The American postal system is widely regarded as a prototype of modern governmental organizations. It is also considered to be a precursor for a number of large-scale businesses and was central to the communications revolution of the nineteenth century. This collection documents the history of this remarkable institution, locating it within the wider administrative network that coordinated the circulation of people, information and goods.

With a particular focus on pamphlet sources, this is the first documentary history of its kind.

4 Volume Set  
c.1920pp: 234x156: January 2012  
978 1 84893 115 2: £350/\$625

[www.pickeringchatto.com/postal](http://www.pickeringchatto.com/postal)

### The US National Debt, 1787–1900

Editor: **Robert E Wright**

With writings from the close of the eighteenth, through to the latter years of the nineteenth century, the contents list reflects the importance of studying national debt in detail, with international comparisons and over a long term. Like all institutions, this debt changed over time. Its impact on the economy, politics and governance evolved too, so pains have been taken to balance the selections chronologically.

*'A valuable four-volume collection ... Highly Recommended'* **CHOICE**

4 Volume Set  
1688pp: 234x156: 2005  
978 1 85196 816 9: £395/\$725

[www.pickeringchatto.com/usdebt](http://www.pickeringchatto.com/usdebt)

### British Immigration to the United States, 1776–1914

Editor: **William E van Vugt**

Between 1820 and 1930 four and a quarter million British immigrants chose the United States as their new home. This edition collects immigrants' letters, immigration guides, newspaper articles, county history biographies, and promotional and advisory pamphlets published by immigrants and travellers, land and railroad companies. This literature advised prospective emigrants on what to expect in America and how best to proceed with their migration.

*'an important addition to any immigration collection, offering new energy to the once-dormant field of British movement to the US. Highly Recommended.'* **CHOICE**

4 Volume Set  
1552pp: 234x156: 2009  
978 1 85196 976 0: £350/\$625

[www.pickeringchatto.com/immigration](http://www.pickeringchatto.com/immigration)

## The British Transatlantic Slave Trade

General Editor: **Kenneth Morgan**

Between 1660 and 1807 over three million Africans were dispatched to the Americas in British vessels. This trade has been the subject of intensive academic scrutiny over the past generation and has also attracted a growing popular curiosity. This edition offers a selection of primary source texts covering all major facets of the British slave trade.

*'the introductory essays by each editor (and the general introduction by Kenneth Morgan) provide superb overviews on most key topics in the study of the British slave trade and its abolition.'* **Journal of Imperial and Commonwealth History**

4 Volume Set  
1632pp: 234x156: 2003  
978 1 85196 756 8: £350/\$625

[www.pickeringchatto.com/transatlantic](http://www.pickeringchatto.com/transatlantic)

## Coal in Victorian Britain

General Editor: **John Benson**

By the time the First World War broke out in 1914, nearly two-thirds of all the coal entering world trade was mined in Britain, and coal mining accounted for one in ten of Great Britain's male population in employment.

This collection provides a wide variety of sources relating to the Victorian coal industry. They have been selected to reflect both the diversity and change taking place within the coal industry, the communities which serviced it and the industrial relations practices which emerged to regulate it during the course of the nineteenth and early twentieth centuries.

**Part I:** 3 Volume Set  
1552pp: 234x156: 2011  
978 1 84893 060 5: £275/\$495

**Part II:** 3 Volume Set  
c.1200pp: 234x156: July 2012  
978 1 84893 061 2: £275/\$495

[www.pickeringchatto.com/coal](http://www.pickeringchatto.com/coal)

## Economic Development of Africa, 1880–1939

Editor: **David Sunderland**

One of the main motives for British imperialism in Africa was economic gain. This collection examines how Britain's development of Africa benefited her own economy. In addition, it explores the impact this had on African societies and the economic roles of Africans. Topics examined will include: agricultural production of foods and non-foods; the marketing of produce; white settlement of farm lands; the emergence of trade, mining, industry and banking; African enterprise; and the supply of labour and working conditions.

*Britain and Africa*  
5 Volume Set  
2272pp: 234x156: 2011  
978 1 84893 063 6: £450/\$795

[www.pickeringchatto.com/africaecon](http://www.pickeringchatto.com/africaecon)

## Communications in Africa, 1880–1939

Editor: **David Sunderland**

To support its economic interests in Africa, Britain constructed a sophisticated transport and communications infrastructure. This collection presents rare documents relating to the development of various forms of communication. The first four volumes focus on the continent's railway system, while the final volume considers the construction of Africa's road network, river navigation, harbour construction, shipping, and the arrival of aviation and postal, telegraph and telephone services.

*Britain and Africa*  
5 Volume Set  
c.2144pp: 234x156: February 2012  
978 1 84893 064 3: £450/\$795

[www.pickeringchatto.com/africacomm](http://www.pickeringchatto.com/africacomm)

## The Government and Administration of Africa, 1880–1939

Editors: **Casper Andersen** and **Andrew Cohen**

In pursuit of economic and strategic interests in Africa the British established a wide range of administrative structures and forms of governance based on state as well as non-state institutions and agents. This collection makes available rare sources on the aims, functions and effects of British administration in Africa. It explores the continuous interplay between mother country and colonial state that shaped the administration and its subsequent influence on African societies and European settler communities. Topics examined include: land and urban administration, law and jurisprudence, taxation, administration of natural resources, non-state administration including chartered company administration and missionary influence, recruitment, training and shifting philosophies of administration.

*Britain and Africa*  
5 Volume Set  
c.2000pp: 234x156: April 2013  
978 1 84893 318 7: £450/\$795

[www.pickeringchatto.com/adminafrica](http://www.pickeringchatto.com/adminafrica)

## Famine and Disease in Ireland

Editors: **Leslie Clarkson** and **E Margaret Crawford**

The Great Famine of 1845–9 remains the great climacteric in Irish history. Ireland without the Great Famine would be an Ireland without an emigrant history, without the Irish Diaspora, without the tales of the dispossessed, and without the myths and realities that shape the culture of the nation.

*'a magisterial production in size and scope'* **Economic History Review**

5 Volume Set  
2416pp: 234x156: 2005  
978 1 85196 791 9: £450/\$795

[www.pickeringchatto.com/famine](http://www.pickeringchatto.com/famine)

## The British Cotton Trade, 1660–1815

Editor: **Beverly Lemire**

Cotton was the first industrialized global trade. This edition charts the rise of British trade in cotton from the days of small-scale trading between the Middle East and India to the domination of British-led industrialized manufacture. Cotton came to dominate fashion, politics and consumer behaviour.

*'outstanding ... this source collection and its commentary will not only inform those new to the field but will also prove invaluable for much more specialized researchers.'* **Economic History Review**

4 Volume Set  
1584pp: 234x156: 2009  
978 1 85196 979 1: £350/\$625

[www.pickeringchatto.com/cotton](http://www.pickeringchatto.com/cotton)

## Battles Over Free Trade: Anglo-American Experiences with International Trade, 1776–2006

General Editor: **Mark Duckenfield**

Carefully-selected historical documents address the thorny relationship between trade and politics, the appropriate role of international regulation, domestic concerns about foreign competition, and multilateral trade agreements.

4 Volume Set  
1616pp: 234x156: 2008  
978 1 85196 935 7: £395/\$725

[www.pickeringchatto.com/freetrade](http://www.pickeringchatto.com/freetrade)

## Mercantilist Theory and Practice: The History of British Mercantilism

Editor: **Lars Magnusson**

'England is a nation of shopkeepers'. Long before Napoleon disdainfully paraphrased Adam Smith, British commerce had become a motor for economic growth and increased state power. This four-volume facsimile edition brings together a range of rare seventeenth- and eighteenth-century documents about the mercantile system.

4 Volume Set  
1600pp: 234x156: 2008  
978 1 85196 927 2: £395/\$725

[www.pickeringchatto.com/mercantilism](http://www.pickeringchatto.com/mercantilism)

## The History of the Company: Development of the Business Corporation, 1700–1914

General Editor: **Robin Pearson**

*'The History of the Company is a title that will prove useful to collections in business, economic, and legal history. The primary sources presented in this work make it an excellent supplement to the secondary literature ... [the] primary source documents are well-chosen and representative of the era.'*

**Journal of Business and Finance Librarianship**

**Part I:** 4 Volume Set  
1744pp: 234x156: 2006  
978 1 85196 820 6: £395/\$725

**Part II:** 4 Volume Set  
1770pp: 234x156: 2006  
978 1 85196 821 3: £395/\$725

[www.pickeringchatto.com/companyhistory](http://www.pickeringchatto.com/companyhistory)

## The History of Financial Disasters, 1763–1995

General Editor: **Mark Duckenfield**

*'Many of the historical documents, which include letters, newspaper reports and articles, scholarly papers, government reports, excerpts from books, and various kinds of speeches, would be difficult to locate if not for these volumes ... Recommended'*

**CHOICE**

3 Volume Set  
1296pp: 234x156: 2006  
978 1 85196 825 1: £295/\$520

[www.pickeringchatto.com/financialdisasters](http://www.pickeringchatto.com/financialdisasters)

## The History of Actuarial Science

Editors: **Steven Haberman** and **Trevor Sibbett**

This edition covers the key period in the history of actuarial science from the mid-seventeenth century to the early nineteenth century.

*'the editors are to be commended for the high quality of their selections and for producing such an exciting final product'*

**American Academy of Actuaries**

10 Volume Set  
3488pp: 234x156: 1995  
978 1 85196 143 6: £695/\$1230

[www.pickeringchatto.com/actuarialscience](http://www.pickeringchatto.com/actuarialscience)

## The History of Banking I, 1650–1850

Editor: **Forrest H Capie**

*'These ten volumes represent the most adventurous and worthwhile exercise in economic history for many years ... [It] is a greatly welcome addition to the growing library of books on British banking ... Professor Capie and his publishers have provided an excellent service to banking scholarship.'*

**Business History**

10 Volume Set  
3884pp: 234x156: 1993  
978 1 85196 126 9: £695/\$123

[www.pickeringchatto.com/banking1](http://www.pickeringchatto.com/banking1)

## The History of Banking II, 1844–1959

Editor: **Duncan M Ross**

The period from the passage of the Bank Charter Act of 1844 to the Report of the Radcliffe Committee of the Workings of the Monetary System in 1959 is one of the most important in the history of the British and international economy. The authors represented in this collection include Walter Bagehot and John Maynard Keynes. They are supplemented by pamphlets, articles and papers, scholarly and polemical.

10 Volume Set  
3592pp: 234x156: 1998  
978 1 85196 443 7: £695/\$1230

[www.pickeringchatto.com/banking2](http://www.pickeringchatto.com/banking2)

## The History of Corporate Finance: Developments of Anglo-American Securities Markets, Financial Practices, Theories and Laws

Editors: **Robert E Wright** and **Richard Sylla**

This is a pioneering collection of primary resource texts gathered from the archives of corporate history. Until now corporate finance has been neglected as an area of historical study, and this set is the first scholarly edition devoted to the subject.

*'every professor at every major research university should make certain that their library acquires these six volumes'*

**Enterprise and Society**

6 Volume Set  
2500pp: 234x156: 2003  
978 1 85196 749 0: £595/\$1050

[www.pickeringchatto.com/corporate](http://www.pickeringchatto.com/corporate)

## The History of Corporate Governance: *The Importance of Stakeholder Activism*

Editor: **Robert E Wright**

The company archives of England and America are rich repositories of original texts on the subject of governance but it is not always easy to gain access to the documents, particularly because so few of them have ever been re-published.

*'This is a fascinating selection of primary sources of which the publishers and the editors may feel proud and which will be of topical interest to financial and business historians.'*

**Financial History Review**

6 Volume Set  
2560pp: 234x156: 2004  
978 1 85196 769 8: £595/\$1050

[www.pickeringchatto.com/governance](http://www.pickeringchatto.com/governance)

## The History of Insurance

Editors: **David Jenkins** and **Takau Yoneyama**

*'The narrative that can be read between the lines of these volumes tells of humanity's search for ways to guard against the potentially catastrophic consequences of loss. No library of a university with a school of business should be without them.'* **The Journal of Risk and Insurance**

8 Volume Set  
3200pp: 234x156: 2000  
978 1 85196 527 4: £650/\$1150

[www.pickeringchatto.com/insurance](http://www.pickeringchatto.com/insurance)

## The History of Taxation

Editor: **D P O'Brien**

*'Beyond the exceptional scholarly merits of this collection, the volumes are nicely produced and indexed – the latter often a rarity in collections of this type ... no one interested in the history of public finance or the economic role of government will want to be without access to them.'* **Journal of the History of Economic Thought**

8 Volume Set  
2800pp: 234x156: 1999  
978 1 85196 516 8: £595/\$1050

[www.pickeringchatto.com/taxation](http://www.pickeringchatto.com/taxation)

## The Monetary History of Gold: *A Documentary History, 1660–1999*

Editor: **Mark Duckenfield**

This title presents a collection of documents relating to the monetary history of gold from the seventeenth century to the present day. It specifically addresses the rise of the gold standard, its heyday and the period immediately following.

*'This is a convenient reference and starting point for those interested in the monetary history of gold or, more generally, the history of the international monetary system'*

**CHOICE**

536pp: 234x156: 2004  
HB 978 1 85196 785 8: £110/\$195

[www.pickeringchatto.com/monetaryhistorygold](http://www.pickeringchatto.com/monetaryhistorygold)

## The History of Gold and Silver

Editor: **Lawrence H White**

Gold and silver have been the cornerstones of the world's economies and banking systems since they were first developed, and the metals have lost little of their allure even today.

*'a very worthwhile addition for libraries where people have an interest in the history of monetary economics.'* **The Economic Journal**

3 Volume Set  
808pp: 234x156: 1999  
978 1 85196 517 5: £295/\$520

[www.pickeringchatto.com/goldandsilver](http://www.pickeringchatto.com/goldandsilver)

## The Case for Gold

Editor: **William Rees-Mogg**

The role of gold in the world's exchange system has been hotly contested by leading economists. This work collects the most important arguments in favour of gold, including such works as David Ricardo's *High price of Bullion* and W Stanley Jevons's *Money and the Mechanism of Exchange*.

*'The collection admirably compiles and presents the key ideas behind the historical achievements of the Gold Standard.'* **Times Literary Supplement**

3 Volume Set  
992pp: 234x156: 2002  
978 1 85196 757 5: £295/\$520

[www.pickeringchatto.com/caseforgold](http://www.pickeringchatto.com/caseforgold)

## Great Bubbles: *Reactions to the South Sea Bubble, the Mississippi Scheme and the Tulip Mania Affair*

Editor: **Ross B Emmett**

Periods of euphoria followed by sudden crashes are a familiar phenomenon and examples of these provide for some of the most fascinating literature in the history of economics. This edition brings together some of the most important writings on such phenomena, centring upon some of the most prominent bubbles; the Tulip Mania of 1636, the Mississippi Bubble of 1720 and the South Sea Bubble of the same period.

*'provides an excellent compilation of original and analytical material on three classic examples of bubbles'*

**Business Economics**

3 Volume Set  
1000pp: 234x156: 2000  
978 1 85196 525 0: £295/\$520

[www.pickeringchatto.com/greatbubbles](http://www.pickeringchatto.com/greatbubbles)

## The Political and Economic Writings of Daniel Defoe

General Editors: **P N Furbank** and **W R Owens**

This extensive selection, running to almost 100 works, reflects the many facets of Defoe's economic and political thought, and for the first time makes these writings available in a scholarly edition.

*'Impressive volumes in just about every respect, exhaustively annotated and carefully introduced'* **The Age of Johnson**

*The Pickering Masters*  
8 Volume Set  
2960pp: 234x156: 2000  
978 1 85196 465 9: £650/\$1150

[www.pickeringchatto.com/defoepolitical](http://www.pickeringchatto.com/defoepolitical)

## Adam Smith: *An Inquiry into the Nature and Causes of the Wealth of Nations*: Edited by William Playfair

With a new introduction by **William Rees-Mogg**

Allows modern scholars to have easy access to the first edited edition of *The Wealth of Nations*. Edited by William Playfair and published in 1805, it is the first and most important early critical edition of Smith.

3 Volume Set  
1744pp: 234x156: 1995  
978 1 85196 342 3: £250/\$440

[www.pickeringchatto.com/wealthofnations](http://www.pickeringchatto.com/wealthofnations)

## A Critical Bibliography of Adam Smith

Editors: **Keith Tribe** and **Hiroshi Mizuta**

The problem with Adam Smith is not one of attribution but the re-shaping of his work by the accompanying commentary and notes or the effect of translation and abridgement. This critical bibliography hopes to bring order to this process.

*'essential reading for all serious Smith scholars, and it further deserves to be in the selves of historians of economics.'*

**History of Political Economy**

416pp: 234x156: 2002  
HB 978 1 85196 741 4: £110/\$195

[www.pickeringchatto.com/smithbibliography](http://www.pickeringchatto.com/smithbibliography)

## An Inquiry into the Principles of Political Oeconomy:

*A Variorum Edition*

Editors: **Andrew S Skinner**, **Noboru Kobayashi** and **Hiroshi Mizuta**

*'now at last we have a modern, scholarly edition of the complete text'* **Eighteenth-Century Scotland**

*The Pickering Masters*  
4 Volume Set  
1560pp: 234x156: 1998  
978 1 85196 246 4: £350/\$625

[www.pickeringchatto.com/steuart](http://www.pickeringchatto.com/steuart)

## The Foundations of the American Economy:

*The American Colonies from Inception to Independence*

Editor: **Marianne Johnson**

This collection brings together a comprehensive selection of documents from the history of US and Canadian economic thought from the seventeenth century through to 1900.

*'The set is a valuable resource for colonial and intellectual historians, as well as historians of economics.'*

**Reference and Research Book**

**News**

*Early American Economic Thought*  
6 Volume Set  
2104pp: 234x156: 2003  
978 1 85196 727 8: £495/\$875

[www.pickeringchatto.com/americanecconomy1](http://www.pickeringchatto.com/americanecconomy1)

## The Emergence of a National Economy: *The United States from*

*Independence to the Civil War*

Series Editors: **William J Barber**, **Marianne Johnson** and **Malcolm Rutherford**

This edition covers the period between the American Revolution and the American Civil War. This era is characterized, on one hand, by important policy debates on nation building, and on the other, by a tendency within American economics towards greater sophistication and independence from European thinking.

*'the editors did an excellent job in their selection of materials to include ... Highly Recommended.'* **CHOICE**

*Early American Economic Thought*  
6 Volume Set  
2232pp: 234x156: 2004  
978 1 85196 750 6: £550/\$975

[www.pickeringchatto.com/americanecconomy](http://www.pickeringchatto.com/americanecconomy)

## The Development of the National Economy: *The United States from the Civil War Through the 1890s*

Editor: **William J Barber**

These texts consider issues such as the national debt and supply of money, early efforts to present systematized text-book statements of political economy, protection versus free trade, railroad regulation, poverty in relation to institutions, competition versus monopoly, social structure in relation to economic policy, monetary theory, the socio-economic role of religion, the 'labour question' and the organisation of labour, and government regulation versus ownership.

*'Ideal for any library wishing to strengthen its holdings in the history of economics ... Highly Recommended'*

**CHOICE**

*Early American Economic Thought*  
4 Volume Set  
1768pp: 234x156: 2004  
978 1 85196 751 3: £395/\$725

[www.pickeringchatto.com/americanecconomy](http://www.pickeringchatto.com/americanecconomy)

## Business Cycle Theory: *Selected Texts, 1860–1939*

Editors: **Harald Hagemann** and **Mauro Boianovsky**

In the mid nineteenth century, the business cycle was increasingly recognized as a recurrent phenomenon. This edition contains key texts from a range of literature in the field.

*'No review could do full justice to the richness of the articles reprinted in such a comprehensive work as this.'* **Review**

**of Political Economy**

**Part I:** 4 Volume Set  
1480pp: 234x156: 2002  
978 1 85196 454 3: £450/\$795

**Part II:** 4 Volume Set  
1736pp: 234x156: 2005  
978 1 85196 726 1: £450/\$795

[www.pickeringchatto.com/businesscycles](http://www.pickeringchatto.com/businesscycles)

## Keynes, Chicago and Friedman: *Study in Disputation*

Editor: **Robert Leeson**

John Maynard Keynes and Milton Friedman were the most influential economists of the twentieth century, if not of all time. These two volumes gather together for the first time the classic essays on Chicago Monetarism.

2 Volume Set  
944pp: 234x156: 2003  
978 1 85196 767 4: £195/\$350

[www.pickeringchatto.com/chicago](http://www.pickeringchatto.com/chicago)

## Modern Austrian Economics

General Editor: **Sandy Gloria-Palermo**

Advisory Editors: **Peter J Boettke** and **Stephan Bohm**

Examines the post-1970s area of the Austrian economic tradition, from its revival to its contemporary directions and development. The book comprises texts on the relationship of Austrian economics to Institutionalism, Evolution, and Post-Keynesian economics to present a look at "the way forward".

3 Volume Set  
1224pp: 234x156: 2002  
978 1 85196 754 4: £325/\$575

[www.pickeringchatto.com/modern](http://www.pickeringchatto.com/modern)

## The Foundations of Price Theory

Editor: **Pascal Bridel**

*'This is a well-chosen selection of classical writings about price theory, that jewel in the crown' of mainstream economic theory, with a number of sparkling introductions to the various phases of its history ... make no mistake about it, this is a splendid piece of work.'* **History of Economic Ideas**

6 Volume Set  
2208pp: 234x156: 2001  
978 1 85196 722 3: £525/\$925

[www.pickeringchatto.com/pricetheory](http://www.pickeringchatto.com/pricetheory)

## Classics in Institutional Economics, Part I: The Founders – Key Texts, 1890–1945

Editors: **Warren J Samuels** and **Malcolm Rutherford**

Brings together the major contributions of the leading members of Institutional Economics. Included in this collection are both American and European members of the school. Particular attention is given to their theoretical contributions as well as to their critique of mainstream economics.

5 Volume Set  
2400pp: 234x156: 1997  
978 1 85196 390 4: £450/\$795

[www.pickeringchatto.com/institutionaleconomics1](http://www.pickeringchatto.com/institutionaleconomics1)

## Classics in Institutional Economics, Part II: Succeeding Generations

Editors: **Warren J Samuels** and **Malcolm Rutherford**

Concentrates on those writers who were first to take up the ideas of the founders of institutional economics, then moves on to the post war period.

5 Volume Set  
1850pp: 234x156: 1998  
978 1 85196 515 1: £450/\$795

[www.pickeringchatto.com/institutionaleconomics2](http://www.pickeringchatto.com/institutionaleconomics2)

## Classics in Austrian Economics: A Sampling in the History of a Tradition

Editor: **Israel M Kirzner**

This collection presents the key developments in the 120-year history of the Austrian School of Economics from the 1870s to the writings of Mises and Hayek. A number of the papers have had new translations from German commissioned for this edition, allowing wider access to these key writings in modern economic thought.

*'we are deeply indebted to the editor and publisher for putting together such a range of contributions in one place.'* **Journal of Economic Methodology**

3 Volume Set  
1100pp: 234x156: 1994  
978 1 85196 138 2: £295/\$520

[www.pickeringchatto.com/austrianeconomics](http://www.pickeringchatto.com/austrianeconomics)

## Law and Economics: The Early Journal Literature

Editor: **Warren J Samuels**

*'one is compelled to feel grateful to Professor Samuels for having put this collection together.'* **European Journal for the History of Economic Thought**

2 Volume Set  
1000pp: 234x156: 1998  
978 1 85196 612 7: £250/\$440

[www.pickeringchatto.com/lawandeconomics](http://www.pickeringchatto.com/lawandeconomics)

## The Economic Writings of William Thornton

Editors: **Philip Mirowski** and **Steven Tradewell**

*'This new collection is important for assessing the place of Thornton in the history of economic and social thought, and we should be grateful for the efforts of the editors and publishers.'* **Journal of the History of Economic Thought**

5 Volume Set  
1920pp: 234x156: 1999  
978 1 85196 388 1: £450/\$795

[www.pickeringchatto.com/thornton](http://www.pickeringchatto.com/thornton)

## The Works of Nikolai D Kondratiev

Editors: **Natalia Makasheva**, **Warren J Samuels** and **Vincent Barnett**

Nikolai Dmitrievich Kondratiev ranks as one of the greatest Russian economists of all time. This long-awaited edition makes a representative collection of Kondratiev's work available in translation to modern scholars for the first time.

*'a major event for academia'* **Journal of the History of Economic Thought**

*The Pickering Masters*  
4 Volume Set  
1424pp: 234x156: 1998  
978 1 85196 260 0: £350/\$625

[www.pickeringchatto.com/kondratiev](http://www.pickeringchatto.com/kondratiev)

## The Works of Irving Fisher

Editor: **William J Barber**

*'Every university library, and many departmental reference rooms, ought to acquire it without delay.'* **The Economic Journal**

*The Pickering Masters*  
14 Volume Set  
6240pp: 234x156: 1997  
978 1 85196 225 9: £895/\$1595

[www.pickeringchatto.com/irvingfisher](http://www.pickeringchatto.com/irvingfisher)

## The Selected Works of Robert Owen

Editor: **Gregory Claeys**

*'makes available much the fullest range of Owen's writings ever likely to appear in one collection.'* **Times Higher Education Supplement**

*The Pickering Masters*  
4 Volume Set  
1712pp: 234x156: 1993  
978 1 85196 088 0: £350/\$625

[www.pickeringchatto.com/owen](http://www.pickeringchatto.com/owen)

## The Works of Thomas Robert Malthus

Editors: **E A Wrigley** and **David Souden**

*'A superb edition of a long-neglected and often misunderstood master.'* **Population and Development Review**

*The Pickering Masters*  
8 Volume Set  
2068pp: 234x156: 1986  
978 1 85196 001 9: £495/\$875

[www.pickeringchatto.com/malthus](http://www.pickeringchatto.com/malthus)

## Theories of the Mixed

**Economy: Selected Texts 1931–1968**

Editor: **David Reisman**

*'Beautifully produced ... [with] a good introduction and useful biographical sketches for each author ... Theories of the Mixed Economy makes available a series of influential texts which between them helped to define the conventional wisdom of post-war economic policy.'*

**Times Literary Supplement**

10 Volume Set

3170pp: 234x156: 1994

978 1 85196 213 6: £595/\$105

[www.pickeringchatto.com/mixedeconomy](http://www.pickeringchatto.com/mixedeconomy)

## Foundations of Monetary Economics

Editor: **D P O'Brien**

This work examines key texts from the literature, providing a useful resource for the study of the foundations of monetary economics from writers such as Ricardo, Cantillon and Hume.

6 Volume Set

1776pp: 234x156: 1994

978 1 85196 190 0: £495/\$875

[www.pickeringchatto.com/monetaryeconomics](http://www.pickeringchatto.com/monetaryeconomics)

**We are very pleased to be promoting two of our monograph series so that libraries can catch up with the first ten volumes in each at a significant price reduction.**

## Perspectives in Economic and Social History 1–10

10 Volume Set: 2672pp

978 1 84893 277 7: 234x156

**Contains:** (1) Anne Winter, *Migrants and Urban Change*; (2) Galina Ulianova, *Female Entrepreneurs in Nineteenth-Century Russia*; (3) Ana Rosado Cubero, *Barriers to Competition*; (4) Mazie Hough, *Rural Unwed Mothers*; (5) Eric G Tenbus, *English Catholics and the Education of the Poor, 1847–1902*; (6) Florike Egmond, *The World of Carolus Clusius*; (7) José L García-Ruiz and Pier Angelo Toninelli (eds), *The Determinants of Entrepreneurship*; (8) Michael Heller, *London Clerical Workers, 1880–1914*; (9) Jim Tomlinson, Carlo Morelli and Valerie Wright, *The Decline of Jute*; (10) Gail D Triner, *Mining and the State in Brazilian Development*

**Discount price: £500/\$840**

**Save £100/\$150 on the individual volume price**

[www.pickeringchatto.com/pesh10](http://www.pickeringchatto.com/pesh10)

## Financial History 1–10

10 Volume Set: 2552pp

978 1 84893 122 0: 234x156

**Contains:** (1) Richard Holcombe Kilbourne, Jr, *Slave Agriculture and Financial Markets in Antebellum America: The Bank of the United States in Mississippi, 1831–1852*; (2) Jose R Torre, *The Political Economy of Sentiment: Paper Credit and the Scottish Enlightenment in Early Republic Boston, 1780–1820*; (3) Peter E Austin, *Baring Brothers and the Birth of Modern Finance*; (4) James R Karmel, *Gambling on the American Dream: Atlantic City and the Casino Era*; (5) edited by Fausto Piola Caselli, *Government Debts and Financial Markets in Europe*; (6) Clyde A Haulman, *Virginia and the Panic of 1819: The First Great Depression and the Commonwealth*; (7) James W Cummings, *Towards Modern Public Finance: The American War with Mexico, 1846–1848*; (8) Jane Flaherty, *The Revenue Imperative: The Union's Financial Policies During the American Civil War*; (9) Ranald C Michie, *Guilty Money: The City of London in Victorian and Edwardian Culture, 1815–1914*; (10) edited by Elisabeth Paulet, *Financial Markets and the Banking Sector: Roles and Responsibilities in a Global World*

**Discount price: £500/\$840**

**Save £100/\$150 on the individual volume price**

[www.pickeringchatto.com/financial10](http://www.pickeringchatto.com/financial10)

[www.pickeringchatto.com/promotion](http://www.pickeringchatto.com/promotion)

# Contacts

## Main Office

Pickering & Chatto Publishers  
21 Bloomsbury Way  
London WC1A 2TH  
United Kingdom  
Tel: +44 (0)20 7405 1005  
Fax: +44 (0)20 7405 6216  
Email: [info@pickeringchatto.co.uk](mailto:info@pickeringchatto.co.uk)

## Main Distributors

Turpin Distribution Services Ltd  
Stratton Business Park, Pegasus Drive  
Biggleswade, Bedfordshire  
SG18 8TQ, United Kingdom  
Tel: +44 (0)1767 604951  
Fax: +44 (0)845 009 5840  
Email: [books@turpin-distribution.com](mailto:books@turpin-distribution.com)

## North & South American Distributors

Ashgate Publishing Company  
PO Box 2225  
Williston, VT 05495-2225  
USA  
Toll Free: (800) 535 9544  
Calls from within VT: (802) 862 0095  
Fax: +001 (802) 864 7626  
Email: [ash.orders@aidevt.com](mailto:ash.orders@aidevt.com)

## Japan: Representative

Eureka Press  
596-804 Banocho Karasuma  
Sanjo-Agaru Nakagyo-ku,  
Kyoto 604-8172  
Japan  
Tel: +81 (0)75 255 4892  
Fax: +81 (0)75 255 4893  
Email: [ky6844@celery.ocn.ne.jp](mailto:ky6844@celery.ocn.ne.jp)

## Spain and Portugal: Representative

Peter Prout  
Iberian Book Services  
Sector Islas  
Bloque 12, 1° B  
28760 Tres Cantos (Madrid)  
Spain  
Tel: +34 (91) 803 4918  
Fax: +34 (91) 803 5936  
Email: [pprout@telefonica.net](mailto:pprout@telefonica.net)  
[www.iberianbookservices.com](http://www.iberianbookservices.com)

## South Korea: Representative

Sunny Cheong  
Wise Book Solutions  
#101-1707 Daewoo Apt  
279-50 Sungsoo-Dong 2 Ga  
Sungdong-Ku, Seoul 133-120  
Korea  
Tel: +82 2 499 4301  
Fax: +82 2 499 4363  
Email: [SunnyCheong@kornet.net](mailto:SunnyCheong@kornet.net)

## China: Representative

Sarah Zhao  
China Publishers Services Ltd (Beijing Office)  
Rm 1823, 9# Building Rong Feng  
305 # Guang Anmen Wai Dajie  
Xuan Wu District  
Beijing 100055  
China  
Tel: +86 13 50103 2027  
Email: [sarah@cps-hk.com](mailto:sarah@cps-hk.com)

## Hong Kong and Macao: Representative

Mr Edwin Chu  
Managing Director  
China Publishers Services Ltd (Hong Kong Office)  
Room 819, Fortune Commercial Building  
362 Sha Tsui Road  
Tsuen Wan, N.T. Hong Kong SAR  
Tel: (852) 2491 1436  
Mobile: (852) 9193 0534  
Fax: (852) 2491 1435  
Email: [edwin@cps-hk.com](mailto:edwin@cps-hk.com)  
Email: [edwincms@yahoo.com](mailto:edwincms@yahoo.com)

## Taiwan: Distributor

Unifacmanu Trading Co., Ltd  
4F, 91, Ho-Ping East Road, Section 1  
Taipei 10609, Taiwan R. O. C.  
Tel: +886 2 2391 4280  
Fax: +886 2 2322 2676  
Email: [winjoin@ms12.hinet.net](mailto:winjoin@ms12.hinet.net)